

BITS Pilani Dubai Campus, Dubai, UAE

Semester-wise pattern for Students Admitted to Higher Degree Program in the First Semester

Master of Business Administration (M.B.A.)

Year	I Semester				U	II Semester				U	Summer Term			U
I	MBA	C311	Business Structure & Process	4		MBA	C411	Organizational Behavior	4		MBA	C421	Supply Chain Management	4
	MBA	C317	Managerial Skills	1		MBA	C415	Financial & Management Accounting	4		MBA	C419	Production & Operations Management	4
	MBA	C312	Managerial Economics	3		MBA	C319	Negotiation Skill & Techniques	2		MBA	C471	Management Information Systems	3
	MBA	C417	Managerial Communication	4		MBA	C416	Corporate Finance and Taxation	4					
	MBA	C413	Quantitative Methods	4		MBA	C412	Human Resource Management	4					
	MBA	C311	Legal and Economic Environment of Business	4		MBA	C418	Marketing	4					
				20					22					10
II	MBA	C423	Business Policy & Strategic Management	4		BITS	G629T	Dissertation 1 Elective	10 *		BITS	G629T	Dissertation	7
	MBA	C424	International Business	3										
	MBA	C422	Business and Society	4										
			3 Electives	*										
				20 (min.)					13 (min.)					7

* Minimum 3 Units each Elective

Pool of Electives (Any four per stream from the following)

Elective offerings are subject to availability of (i) faculty who can offer the elective and (ii) the minimum viable no. of students opting for the elective

For Engineering & Technology Management Stream

1. BITS C468 New Venture Creation 3 0 3
2. BITS C489 Enterprise Resource Planning 3 0 3
3. BITS C493 Business Analysis and Valuation 3 0 3
4. EA C475 Financial Engineering 3 0 3
5. FIN C413 Risk Management and Insurance 3 0 3
6. MBA C414 Technology Management 3 0 3
7. MBA C425 R & D Management 3 0 3
8. MBA C429 Recent Advances in ETM 4
9. MBA C437 Security Analysis and Portfolio Management 3 0 3
10. MBA C451 Internetworking Technologies 3 0 3
11. MBA C454 Project Appraisal 3 0 3
12. MBA C482 Creating and Leading Entrepreneurial Organization 3 0 3
13. MBA C483 Marketing Research 3 0 3
14. MBA G512 Manufacturing Strategy 4
15. MBA G522 Total Quality Management 4
16. MBA G523 Project Management 4
17. MBA G552 Total Productive Maintenance 4
18. MBA G622 Software Project Management 4

For IT Enabled Services Management Stream

1. BITS C468 New Venture Creation 3 0 3
2. BITS C489 Enterprise Resource Planning 3 0 3
3. BITS C493 Business Analysis and Valuation 3 0 3
4. EA C474 Retail Management Systems 3 0 3
5. FIN C413 Risk Management and Insurance 3 0 3
6. MBA C426 Database Management Systems 4
7. MBA C427 e-Business and Internet Marketing 4
8. MBA C428 Internet Security and Cyber-laws 4
9. MBA C433 Advertising and Sales Promotion 3 0 3
10. MBA C436 Strategic Financial Management 3 0 3
11. MBA C437 Security Analysis and Portfolio Management 3 0 3
12. MBA C451 Internetworking Technologies 3 0 3
13. MBA C454 Project Appraisal 3 0 3
14. MBA C482 Creating and Leading Entrepreneurial Organization 3 0 3
15. MBA C481 Expert Systems 4
16. MBA C488 Services Management System 3 0 3
17. MBA G622 Software Project Management 4

- Note:**
1. Semester wise pattern given above is as suggested by the appropriate Senate-appointed committee, subject to change if the situation warrants.
 2. Pool of Electives listed above are currently approved by Senate, subject to change if the situation warrants.